

ENABLING
ENVIRONMENTAL &
SOCIETAL BENEFITS

VICTREX PLC
INVESTOR OVERVIEW



£300m+sales

Volume CAGR c6% since 2015

(ex CE contract)

5-6% of sales invested in R&D pa

1000+ employees serving over 40 countries

Sustainable products enabling environmental & societal benefit

(0)

STRONG MEGATRENDS SUPPORT LONG-TERM GROWTH RUNWAY

- ♣ #1 PEEK experts; strong core business 5 key end-markets
- Innovative growth pipeline increasing commercialisation
- Highly cash generative business model
- Well invested global assets (Polymer in UK & China)
- Strong & growing ESG agenda

INVESTMENT CASE



40+ Years since the invention of PEEK. with Victrex as the first to commercialise this exceptional thermoplastic



OUR PURPOSE

WE BRING TRANSFORMATIONAL & SUSTAINABLE **SOLUTIONS THAT ADDRESS WORLD MATERIAL CHALLENGES EVERY DAY**



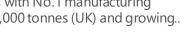




Invibio

DRIVE CORE BUSINESS

Delivering the key PEEK & PAEK materials with No.1 manufacturing capacity of ~8,000 tonnes (UK) and growing...



CREATE & DELIVER FUTURE VALUE

Enabling customers to develop sustainable solutions and overcome complex design & engineering challenges across key markets





POLYMER

Pioneering new grades e.g. LMPAEK™ for Composites & Additive Manufacturing (3D Printing)



PRODUCT FORMS

DIFFERENTIATE THROUGH INNOVATION

TO CREATE NEW MARKETS

Manufacturing product forms: Pipes, Films, Fibres and Composite Tapes



Developing new applications for PEEK, PAEK and Thermoplastic Composites



INNOVATION

Expanded capabilities through Polymers, Forms & Parts

- Polymer Capacity
- Additive Manufacturing
- Aerospace Parts
- Medical Components
- Composite Solutions

invested in R&D

Sustainability Strategy

... served by

Countries

Victrex across our markets

Market Value

- FTSE 250 Company
- £300m+ revenue

* PEEK = Poly Ether Ether Ketone / PAEK = Poly Aryl Ether Ketone

















- Align to SBTi net zero by 2050 across all scopes

circa

- Increase the use of our sustainable & recyclable products which support CO2 reduction
- Increase employee and community engagement on social responsibility
- Enhanced diversity, equity & inclusion (DE&I) agenda including Females in Leadership





Employees

... waking up every day focused on PEEK and delivering innovative & sustainable solutions

> Aligned to UN Sustainable Development Goals 2030



VICTREX™ PEEK: A UNIQUE COMBINATION OF PROPERTIES



Electrical Property

END-MARKETS & APPLICATIONS

MEDICAL

INDUSTRIAL AND VAR

Every 30 seconds a patient is treated using Invibio PEEK OPTIMA™ solutions

100+ million

machines using Victrex solutions

15 million+

implanted devices



AEROSPACE

ELECTRONICS

over 4 billion

mobile devices use APTIV™ Film technology

AUTOMOTIVE 500 million

VICTREXTM PEEK based applications on the road today

VICTREXTM PEEK seals in use today

ENERGY

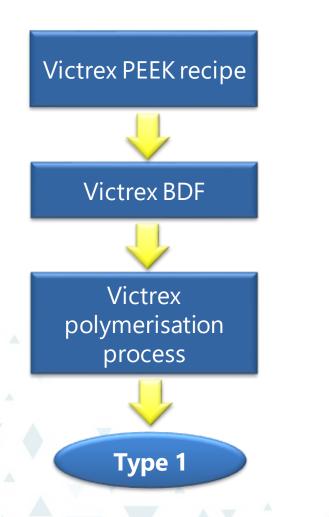
75+ million

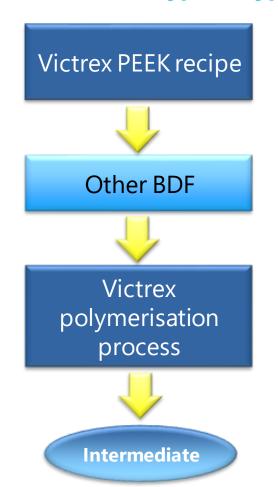
PEEK was developed by ICI in 1978, with Victrex being formed from ICI in 1993 and listed in 1995. PEEK has a unique combination of properties and is typically used as a metal replacement

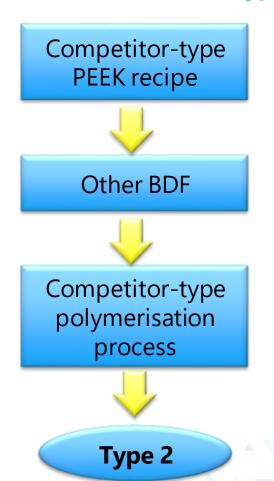


TYPES OF PEEK

Victrex makes Type 1, Type 2 and an intermediate type of PEEK





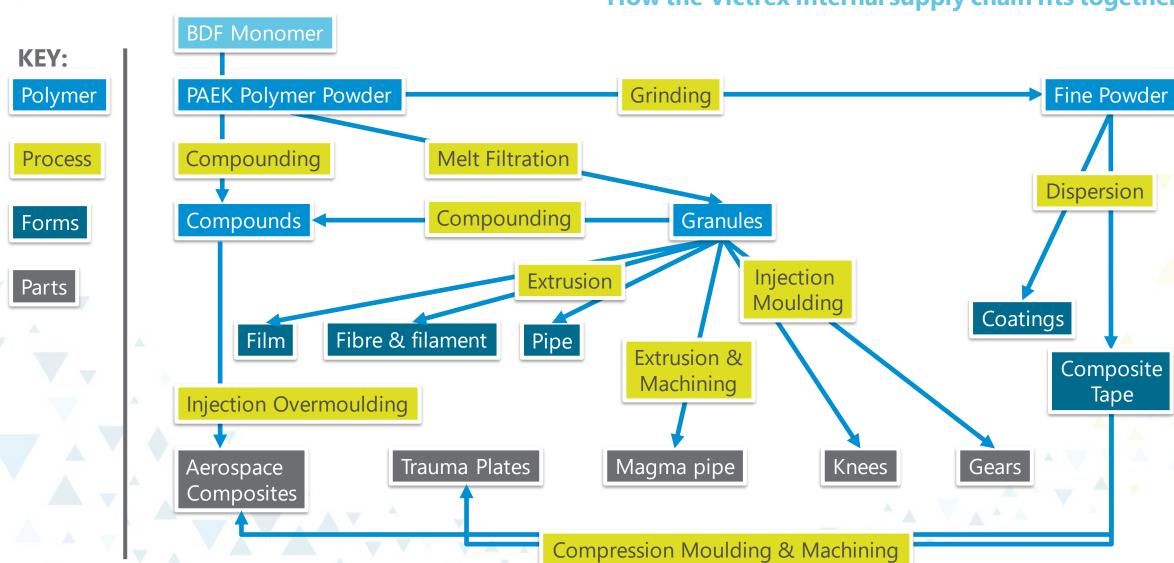


Victrex is unique being integrated into BDF & in being able to make all types of PEEK



FROM POLYMERS TO FORMS & PARTS

How the Victrex internal supply chain fits together



OUR PRODUCTS: ENABLING ENVIRONMENTAL & SOCIETAL BENEFITS

55%

OF REVENUE FROM SUSTAINABLE PRODUCTS#



AEROSPACE

CO2 savings

... each year, our sales to Aerospace help save three times more CO2 annually than Victrex produces in its own operations* (annual scope 1 & 2 CO2 emissions)



AUTOMOTIVE

80,000 tonnes

... annual CO2 saving in Europe for selected applications**



ELECTRONICS

100,000 rpm

Supporting energy efficiency, durability & reliability at high rotation speeds in vacuum cleaners & hairdryers



MEDICAL

25% improved brain function

... using PEEK-OPTIMA™ Natural in CMF skull plates*** vs metal plates

Better union rate

... using carbon fibre PEEK trauma plate vs. steel plates****



ENERGY & INDUSTRIAL

Up to 80%

... weight saving vs metal using VICTREX™ PEEK helps reduce stress on mechanical systems in renewable energy applications

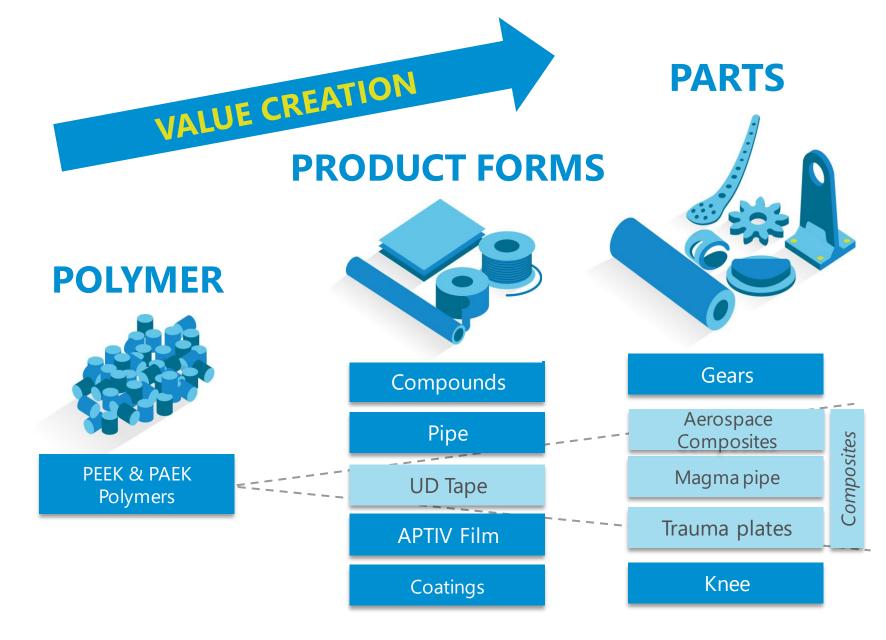
Based on 10kg of PEEK replacement for metal, IATA carbon reduction & climate change 2018

^{25%} improved brain function vs Titanium plates, based on paper by Zhang Q, Yuan Y, Li X, et al, World Neurosurgeon 2018

Data on file refers to Trauma outcomes in high-risk patients.

OUR STRATEGY

POLYMER & PARTS



WELL-PLACED FOR THE NEXT PHASE OF GROWTH China manufacturing Volume growth & macro recovery Volume step-up & expansion Improved efficiency & returns Mega-programme inflection • UK asset upgrade Increase shareholder returns Medical acceleration Mega-programme contribution **GROWTH &** INVESTMENT **DELIVERY RETURNS** FY20-23 FY24-25 FY25+

NEW MID-TERM GROWTH TARGETS: MACRO-DRIVERS, DIFFERENTIATED PRODUCTS & MEGA-PROGRAMMES

GROUP CORE BUSINESS GROWTH

5-7% CAGR

(revenue 5-year period – PBT ahead of revenue growth with improving operating leverage)

GROWTH INC MEGA-PROGRAMMES

8-10% CAGR

(revenue 5-year period – PBT ahead of revenue growth with improving operating leverage)

MEGA-PROGRAMME PORTFOLIO

c£25m-£35m of Group revenues (in FY 2025)

MID-TERM CONFIDENCE UNDERPINS NEW STRATEGIC GROWTH TARGETS

(communicated December 2023)

DELIVERING
THE UNTAPPED
POTENTIAL OF
PEEK



MACRO-DRIVER

FUTURE POTENTIAL

Up to 500kg/plane

CO2 reduction & faster processing

Over 5 tonnes/plane



10g/car average

CO2 reduction & higher performance

>200g of PEEK in an EV*



< 5000 Medical parts sold

Metal alternatives, Patient outcomes > 100,000 Medical parts sold in 5 years



15bn connected devices

Higher durability & performance

>25bn connected devices**



Renewable & new energy applications <1% of volumes

New energy, higher performance

c8 tonnes of PEEK per km for PEEK composite pipe

(Oil & Gas & hydrogen/new energy opportunities)

*Based on 800V long-term opportunity
**Statista forecast by 2030

POTENTIAL FROM GAME-CHANGING MEGA-PROGRAMMES*

*mega-programmes offer at least £50m revenue pa in peak sales year

MAGMA

- Current revenue >£1m
- Bid outcomes awaited (Brazil)
- c8 tonnes of PEEK/km of pipe
- TechnipFMC investing in new pipe facility



E-MOBILITY

- Current revenue £6m
- Additional business wins with wire coaters & OEMs
- Focus on 800V
- >200g PEEK content potential
- £10m revenue opportunity in <2 years



MOVING TO COMMERCIAL INFLECTION POINTS



TRAUMA

- Current revenue <£1m
- 4x demand via In2Bones contract
- Scale up of manufacturing
- Additional business wins, broader customer base
- £10m revenue opportunity in 2-3 years





- Clinical trial phase
- 46 patient implants, 10 post two years
- Top 5 OEM collaboration & growing interest
- Potential for a commercial PEEK Knee in 2025/26



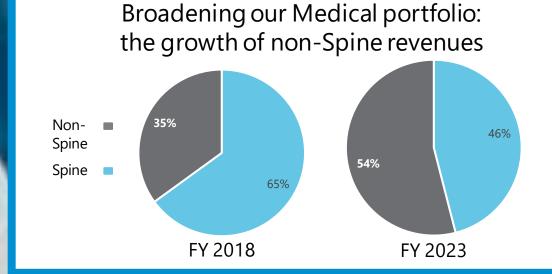
AEROSPACE COMPOSITES

- Composite Parts & Structures
- Current revenue £3m
- Airbus, Boeing & other tiers
- >10x content opportunity
- Composite parts on planes (seat pans, brackets)
- Structural demonstrator parts progressing qualifications

MEDICAL GOALS

1. DOUBLE MEDICAL REVENUES IN 5 YEARS

2. >30% OF GROUP REVENUES FROM MEDICAL BY 2032





"BY 2027, OUR MEDICAL SOLUTIONS WILL SEEK TO TREAT A PATIENT EVERY 15-20 SECONDS (FROM c27 SECONDS TODAY)"

Maintain and grow core applications

Core Business

ARTHROSCOPY CMF **SPINE**







CARDIO



New Segment Growth



Develop emerging and growing non-Spine segments



Innovators

AIMD

POROUS CAGE (SPINE)



TRAUMA PLATE



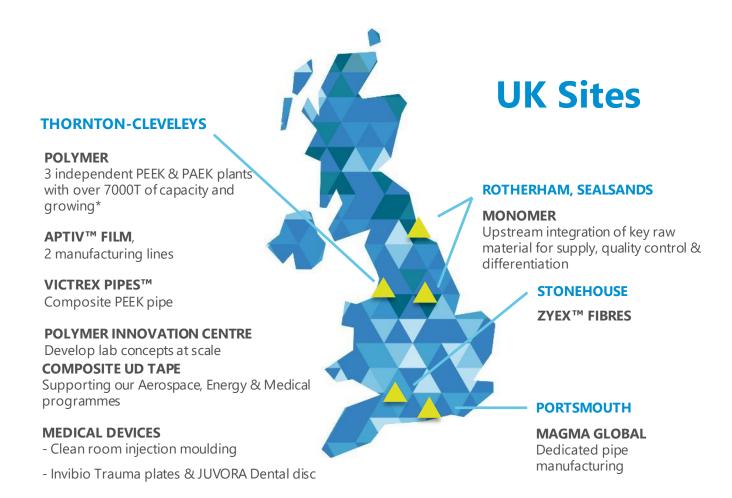
KNEE



Invest to support major innovators and disruptors







& SALES EXCELLENCE



Polymer Innovation Centre (UK)



► Global technical centres

Global sales & demand generation (UK, US, Europe, Korea, China, Japan)



CAPITAL ALLOCATION PRIORITIES

CAPEX

- Normalised capex c8-10% of sales
- Periodic capacity investment

M&A / INVESTMENT

- Investment to support mega-programmes
- Investment to enhance capability & IP

REGULAR DIVIDENDS

- Progressive dividend retained
- Maintain cover around c2x EPS over the cycle

SPECIAL DIVIDENDS

- Optionality to return cash if no additional investment opportunities
- 50p/share minimum



EXCESS CAPITAL

DISTRIBUTION OPTIONS

- Existing approval to buyback 10% of shares
- Flexible buyback options





INCOME STATEMENT (FY23)

PBT IN-LINE* AFTER CHALLENGING YEAR

- FY 2023 revenue down 10%
 - End market weakness in Sustainable Solutions
 - Record performance in Medical
- Underlying PBT in-line at £80.0m
- Reported PBT £72.5m (exceptional items of £7.5m driven by ERP investment)
- Total dividends maintained at 59.56p (flat)

Year ended 30 September

		2022	Change	Change (constant
	2023			
				currency) ¹
	£m	£m	%	%
Revenue	307.0	341.0	-10%	-13%
Losses on foreign currency net hedging*	(7.6)	(2.8)	171%	
Gross profit	162.6	174.5	-7%	-10%
Gross margin %	53.0%	51.2%	+180bps	
FX hedge-adjusted gross margin % ¹	54.3%	51.6%	+270bps	
Operating overheads**	(81.9)	(78.1)	5%	1%
Interest	0.6	0.2		
Share of loss of associate	(1.3)	(1.0)		
Underlying profit before tax ¹	80.0	95.6	-16%	-18%
Exceptionals	(7.5)	(7.9)		
Profit before tax	72.5	87.7	-17%	-19%
Underlying earnings per share (pence) ¹	77.7	95.0	-18%	NA
Earnings per share (pence)	70.9	87.6	-19%	NA
Dividend per share	59.56p	59.56p	0%	NA

^{*} Losses on foreign currency contracts, when net hedging is applied on cash flow hedges, are disclosed separately within gross margin on adoption of IFRS 9.

^{*}in-line with revised guidance of 14 June 2023

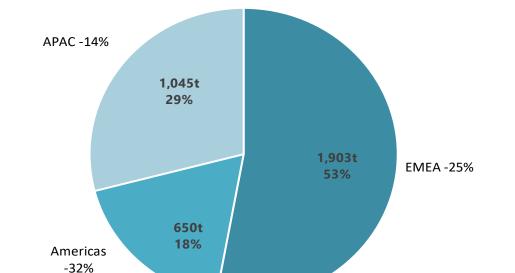
^{**} Excluding exceptional items of £7.5m (FY22: charge of £7.9m)

GROUP END MARKETS

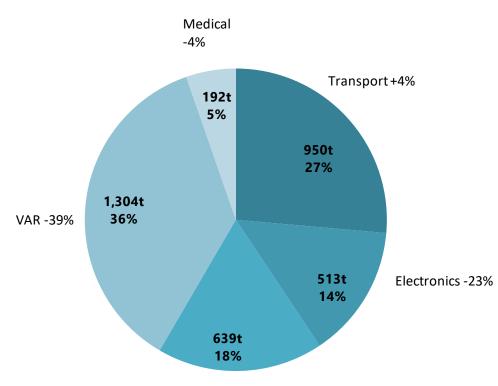
FY 2023: 3,598 tonnes (-24% vs FY 2022)

FY 2022: 4,727 tonnes (+8% vs FY 2021)





Volume by Industry



Energy & Industrial -23%

^{*} Medical volume reflects both non-implantable and implantable volumes.

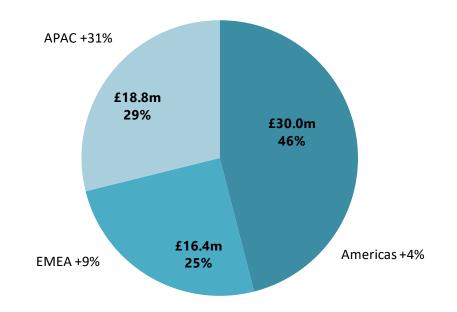
MEDICAL: KEY MARKETS

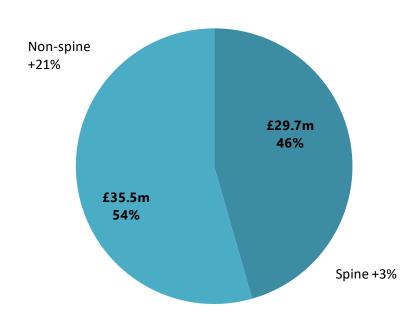
FY 2023: £65.2m (+12% vs FY 2022)

FY 2022: £58.3m (+14% vs FY 2021)

Revenue by Region

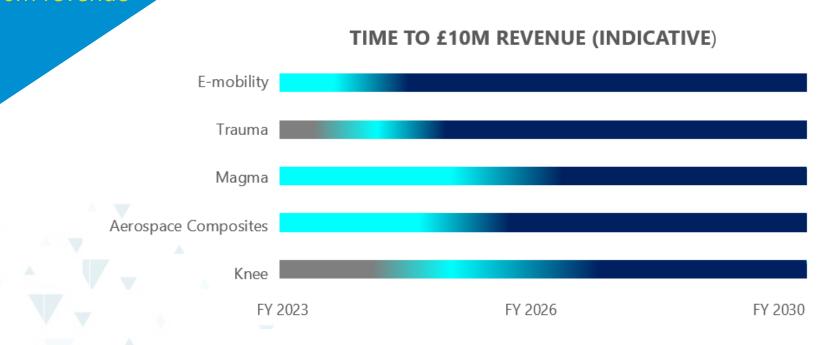
Revenue by Market





MEGA-PROGRAMMES

The pathway to £10m revenue





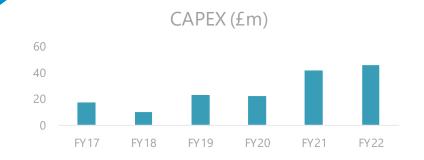
BALANCE SHEET

	FY 2023	FY 2022
	£m	£m
PPE and intangible assets	369.9	367.4
Investment in associated undertakings	9.1	10.4
Financial assets held at fair value through profit and loss	13.2	10.1
Financial assets held at amortised cost	0.6	0.0
Retirement benefit asset (net)	7.2	12.2
Inventories	134.5	86.8
Trade receivables and other assets	49.2	68.1
Cash*	33.5	68.8
Current and deferred tax liabilities (net)	(30.1)	(21.5)
Borrowings**	(39.7)	(22.5)
Lease liabilities (IFRS 16)	(10.5)	(9.6)
Trade payables and other liabilities	(35.9)	(79.6)
Net assets	501.0	490.6
Share capital and share premium	62.8	62.4
Translation reserve	2.8	12.8
Hedging reserve	0.6	(13.6)
Retained earnings	432.8	427.2
Non Controlling Interest	2.0	1.8
Equity shareholders' funds	501.0	490.6

^{*}Includes £3.4m (FY 2022: £2.8m) of cash ring-fenced in the Group's Chinese subsidiaries, and £0.1m (FY 2022: £10.1m) in 95-day deposit accounts

^{**} Includes bank loan £31.6m (FY 2022: £15.7m) and loan payable to Noncontrolling interest of £8.1m (FY 2022: £6.8m)

HISTORIC USE OF CASH



- Normalised capex c8-10% of revenue
- Periodic investment in capacity & innovation

ACQUISITIONS/INVESTMENTS (£m) 15 10 5 0 FY17 FY18 FY19 FY20 FY21 F

- 'Enablers' to support core & mega-programmes
- Develop further downstream capability



- Average CAGR c5%
- Grow in line with EPS

SPECIAL DIVIDENDS p/share* 100 80 60 40 20 0 FY17 FY18 FY19 FY20 FY21 FY22

- 50p/share minimum
- Excess cash if not used for growth investment

FY22

^{*} Regular & special dividends shown are based on the financial year those dividends are declared (rather than paid)

FORWARD LOOKING STATEMENTS

Forward-looking statements

Sections of this Presentation may contain forward-looking statements, including statements relating to: certain of the Group's plans and expectations relating to its future performance, results, strategic initiatives and objectives, future demand and markets for the Group's products and services; research and development relating to new products and services; and financial position, including its liquidity and capital resources.

These forward-looking statements are not guarantees of future performance. By their nature, all forward looking statements involve risks and uncertainties because they relate to events that may or may not occur in the future, and are or may be beyond the Group's control, including: changes in interest and exchange rates; changes in global, political, economic, business, competitive and market forces; changes in raw material pricing and availability; changes to legislation and tax rates; future business combinations or disposals; relations with customers and customer credit risk; events affecting international security, including global health issues and terrorism; the impact of, and changes in, legislation or the regulatory environment (including tax); and the outcome of litigation.

Accordingly, the Group's actual results and financial condition may differ materially from those expressed or implied in any forward-looking statements. Forward-looking statements in this Presentation are current only as of the date on which such statements are made. The Group undertakes no obligation to update any forward-looking statements, save in respect of any requirement under applicable law or regulation. Nothing in this Presentation shall be construed as a profit forecast.



First to commercialise PEEK, with unmatched knowledge and experience

DRIVE CORE BUSINESS



Delivering the key PEEK & PAEK materials with No.1 manufacturing capacity of >8,000 tonnes (current nameplate capacity ex China)

INFORMATION & CONTACTS

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DIFFERENTIATE THROUGH INNOVATION

POLYMER

Producing new grades including for

Additive Manufacturing (3D Printing)

CREATE FUTURE VALUE



PARTS & COMPONENTS

Developing new applications for PEEK, PAEK and Thermoplastic Composites









AUTOMOTIVE

ENERGY & INDUSTRIAL

UNDERPIN: SAFETY, SUSTAINABILITY, CAPABILITY

- Safety, health & wellbeing
- Sustainable business with sustainable products



GLOBAL CAPABILITY

c1000

Employees

Countries served by Victrex across our markets

40+

c£1.5bn

Market Value

- FTSE 250 Company
- >£300m Revenue



PRODUCT FORMS

Manufacturing product forms: Pipes, Films, Fibres and Composite Tapes

c5-6% c£150m

of annual sales invested in R&D

Invested in manufacturing facilities in the last 5 years

NEW CAPABILITIES

Partnerships

INVESTMENT IN INNOVATION

- Strategic Alliances
- Polymer Innovation Centre
- Acquisitions
- Composites Manufacturing

