



Victrex plc Annual Results 2010



Record financial performance

- Group revenue up 82% to £189.5m (2009: £103.8m)
 - *Underlying revenue up 47%*
- Earnings per share up 200% to 65.1p (2009: 21.7p)
 - *Underlying EPS up 53%*
- Cash of £77.3m at 30 September 2010 and no debt
- Full year dividend per share up 30% to 25.0p (2009: 19.2p)
- Special dividend per share of 50.0p

Group Income Statement

Operating leverage on strong sales growth drives PBT

Year ended 30 September	2010 £m	2009 £m	Growth	Underlying 2009 * £m	Underlying growth *
Revenue	189.5	103.8	82%	129.0	47%
Gross profit	120.6	64.5	87%	88.7	36%
<i>Gross margin %</i>	63.6%	62.1%	1.5% pts	68.8%	(5.2)% pts
Overheads	(45.7)	(39.4)	16%	(39.6)	15%
Profit before tax	74.9	25.1	198%	49.1	53%
Earnings per share	65.1p	21.7p	200%	42.4p	53%

* at 2010 exchange rates

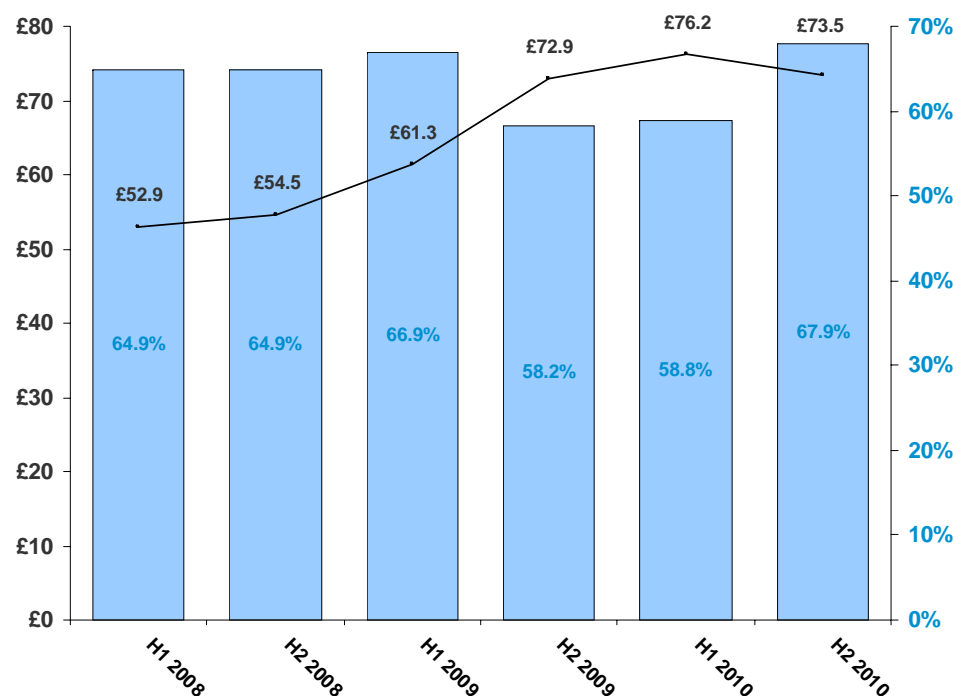
- Sales volume up 64% to 2,535 tonnes
- £12.7m positive impact of currency on gross margin
- 2010 increased cost of sales per tonne due to reduced production volumes in 2009
- Overheads increased £6.3m largely as a result of elements of staff remuneration linked to business performance and further investment in headcount

Group Average Selling Price & Gross Margin

H2 2010 gross margin % above H1 2009

£ASP

GM%



£ASP

- Favourable currency impact in H1 2010 (Euro and US Dollar)
- Divisional mix impact

GM%

- H1 2010 sales largely out of high cost per tonne inventory produced in 2009
- H2 2010 cost of sales per tonne reverted towards lower historic levels on higher volumes

Currency Exposure

2010 Currency benefit of £12.7m

	Average exchange rates			Exchange rate sensitivity [#]
	2009	2010	2011	
\$/£	1.85	1.58	1.55	£3.1m
€/£	1.31	1.15	1.17	£2.9m
¥/£	181	153	134	£0.6m

2009 excludes adverse impact from buy out of surplus forward exchange contracts of £11.3m

2011 estimates based on forecast sales volume, currency hedging already in place and spot exchange rates as at 26 November 2010

[#] Management estimate of impact on PBT from a 5% movement in average exchange rate based on 2010 results

Group Cash Flow Statement

Recovery drives increased cash from operations

Year ended 30 September	2010	2009
	£m	£m
Cash generated from operations	90.9	26.8
Tax paid	(13.7)	(11.1)
Capital expenditure	(4.5)	(7.5)
Dividends paid	(16.9)	(15.1)
Other financing activities	2.6	-
Net increase/(decrease) in cash and cash equivalents	58.4	(6.9)
Cash and cash equivalents at beginning of year	18.6	23.5
Exchange differences on cash held	0.3	2.0
Cash and cash equivalents at end of year	77.3	18.6

- Strong operating cash flow
- Reduced capex requirement following conclusion of recent investment in capacity
- Proposed final and special dividends amounting to £15.5m and £41.6m respectively
- Committed £40m bank facility undrawn at year end

Group Balance Sheet

Strong balance sheet including £77.3m cash and no debt

30 September	2010 £m	2009 £m
PPE and intangible assets	135.4	139.7
Inventories	34.5	37.2
Cash	77.3	18.6
Trade receivables and other assets	31.8	25.4
Retirement benefit obligations	(9.5)	(10.8)
Trade payables and other liabilities	(58.2)	(41.9)
Equity shareholders' funds	211.3	168.2
Working capital/sales	26%	25%

- Capex below depreciation
- Lower stock cost per tonne
- Cash generated from operations
- Stronger 2010 sales
- Includes deficit funding of £2.6m
- Increased tax and bonus accruals reflect improved trading

Victrex Polymer Solutions



victrex[®]

VPS Highlights

Strong recovery from 2009

- Recovery in volume
- Security of supply for our customers
- Gross margin strengthened to 55.7%
- Increase in underlying operating profit by 86%
- Development pipeline up 16% on 2009

VPS Income Statement

Robust recovery in end markets and growth from new business

Year ended 30 September	2010 £m	2009 £m	Growth	Underlying 2009 * £m	Underlying growth *
Revenue	145.3	69.6	109%	90.5	61%
Gross profit	80.9	34.4	135%	54.3	49%
<i>Gross margin %</i>	55.7%	49.5%	6.2% pts	60.0%	(4.3)% pts
Overheads	(32.6)	(28.1)	16%	(28.3)	15%
Operating profit	48.3	6.3	670%	26.0	86%

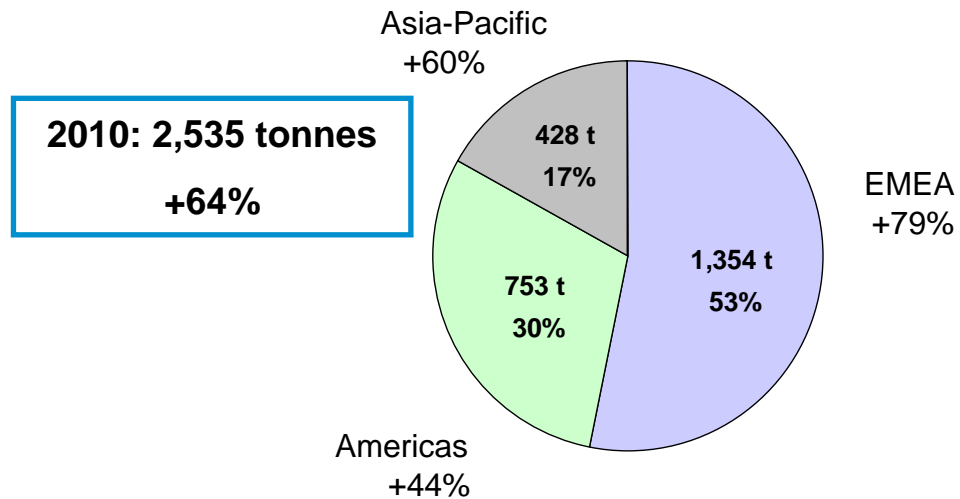
* at 2010 exchange rates

- Robust recovery in volumes
- Gross margins benefit from effective exchange rates
- Overheads increase due to:
 - Elements of staff remuneration linked to underlying business performance
 - Continued investment in resources to support new application development

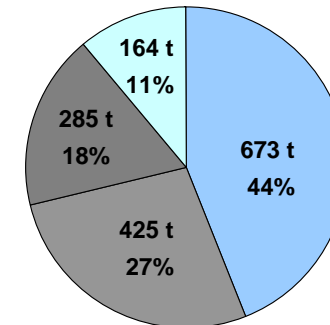
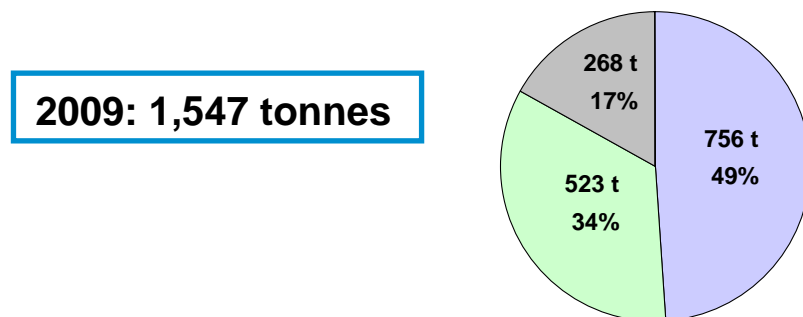
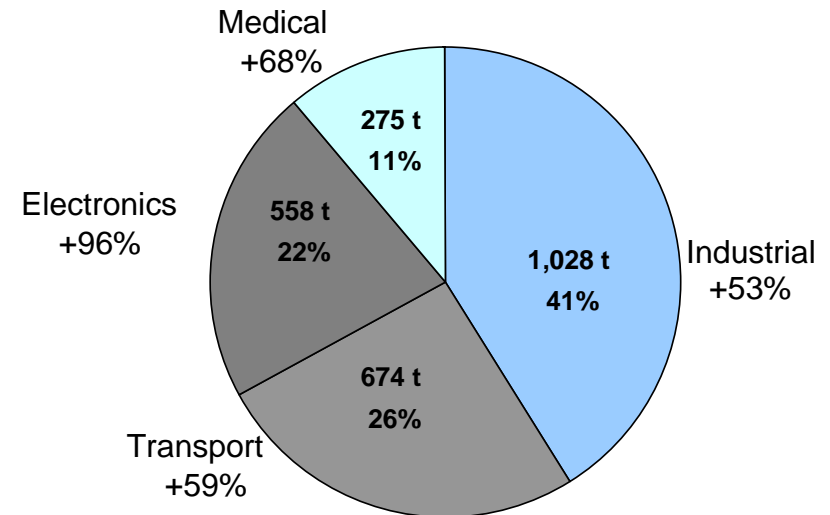
Group End Markets

Growth across all geographies and market segments

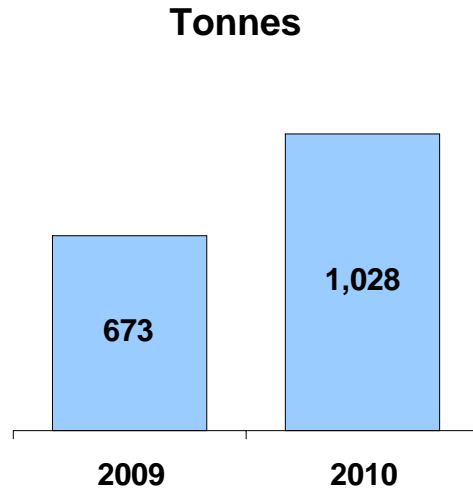
Geographical Segments



Market Segments



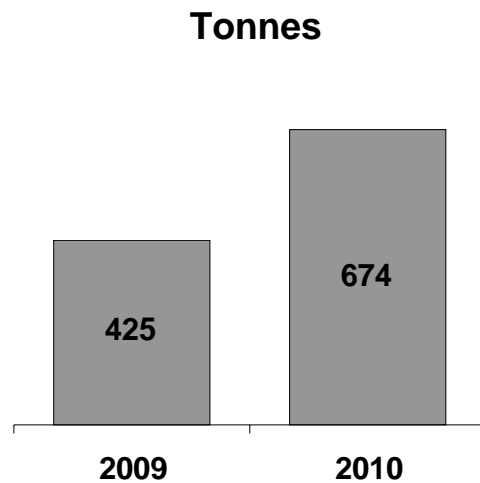
VPS Market Highlights - Industrial



- Volume up 53% on 2009
- Recovered to similar levels to 2008 (1,036 tonnes)
- Strong recovery across all sub markets
- Industrial machinery:
 - Strong growth due to Asia end use demand
- Oil and gas:
 - Investment up due to higher oil and gas demand and stronger fuel prices



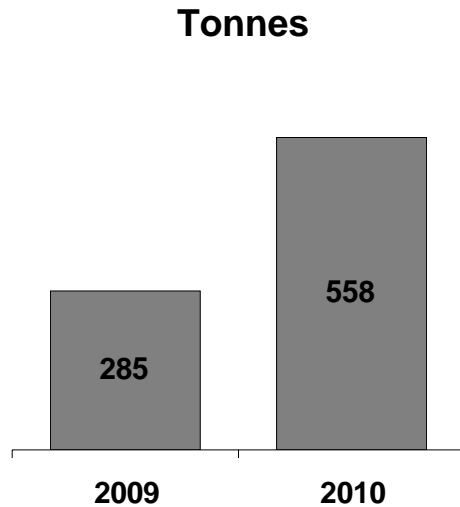
VPS Market Highlights - Transport



- Volume up 59% on 2009
- Remains 7% below 2008 high (723 tonnes)
- Automotive:
 - Recovery in vehicle production and sales globally
 - Higher proportion of luxury cars
 - New business driven by fuel efficiency and emissions
- Aerospace:
 - Higher aircraft production levels and new orders
 - Positive trends and forecasts for business and tourism travel
 - New business driven by demands for weight reduction



VPS Market Highlights - Electronics



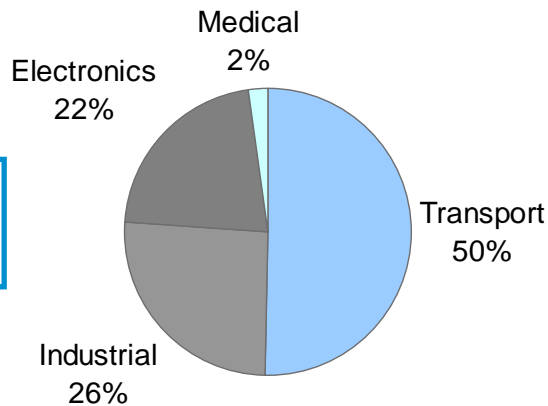
- Volume up 96% on 2009
- Remains 11% below 2008 high (625 tonnes)
- Consumer electronics:
 - Innovation and new product launches continue to drive production
- Semiconductor:
 - Investment activity recovering
 - Forecasts for the industry improving



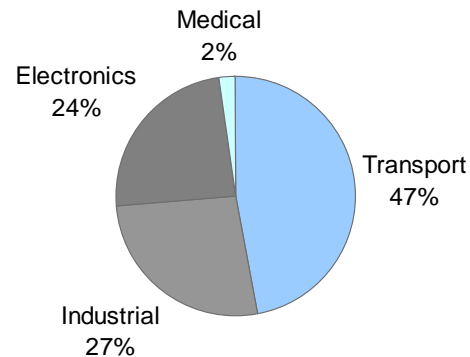
VPS - Development Pipeline

Strong pipeline of applications

Sept 2010:
2,271 tonnes

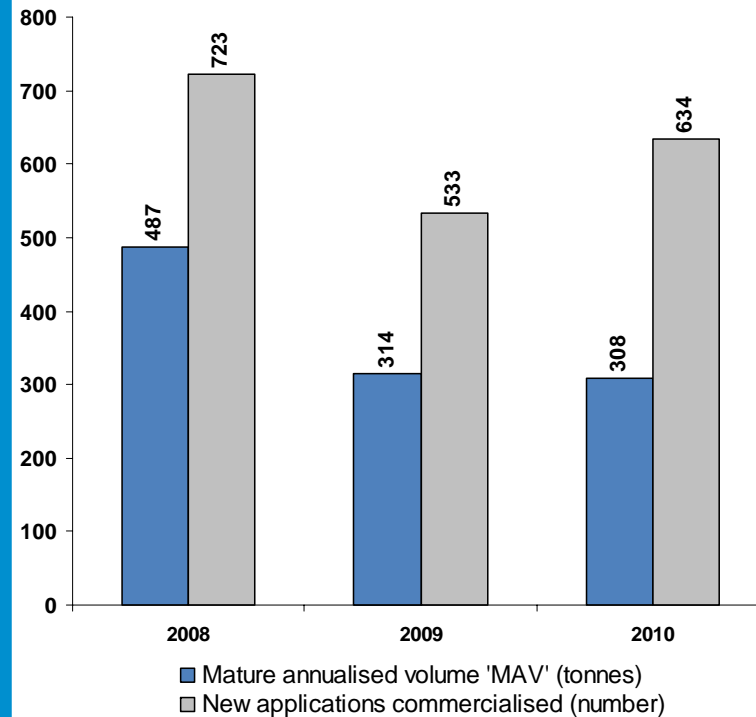


Sept 2009:
1,966 tonnes



- Pipeline up 16% over 2009
- Significant opportunities across all sectors
– particularly transport

308 tonnes MAV commercialised

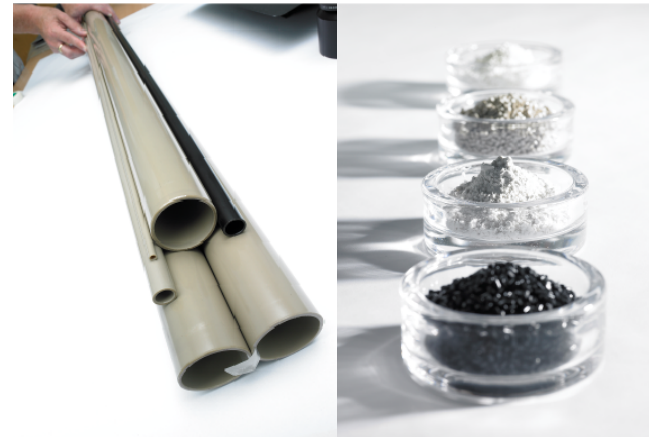


- New business closure maintained

VPS - The Future

Technical leadership

- Capability and reach
- Customer support and education
- Product enhancement



VPS - The Future

Capacity and infrastructure

- Security of supply
- Optimisation of assets
- Capacity planning



VPS - The Future

Investment for growth

- Continue to strengthen customer relationships
- Extend global reach
- Focused market development
- Target growth areas



Invibio Biomaterial Solutions



Record year and continued growth

- Record revenue of £44.2m (up 29% on 2009)
- 53 additional PEEK-OPTIMA® polymer long-term agreements in Americas (18), EMEA (19) and Asia-Pacific (16)
- 350 long-term agreements in total
- Continued growth in key applications (spinal fusion and arthroscopy)
- Regulatory approvals in China (40) and Japan (6) presently, increasing opportunities in new high growth markets
- Focus on new applications

Invibio Income Statement

Strong financial performance

Year ended 30 September	2010 £m	2009 £m	Growth	Underlying 2009 * £m	Underlying growth *
Revenue	44.2	34.2	29%	38.5	15%
Gross profit	39.7	30.1	32%	34.4	15%
<i>Gross margin %</i>	89.7%	88.0%	1.7% pts	89.3%	0.4% pts
Overheads	(11.6)	(10.1)	15%	(10.1)	15%
Operating profit	28.1	20.0	40%	24.3	16%

* at 2010 exchange rates

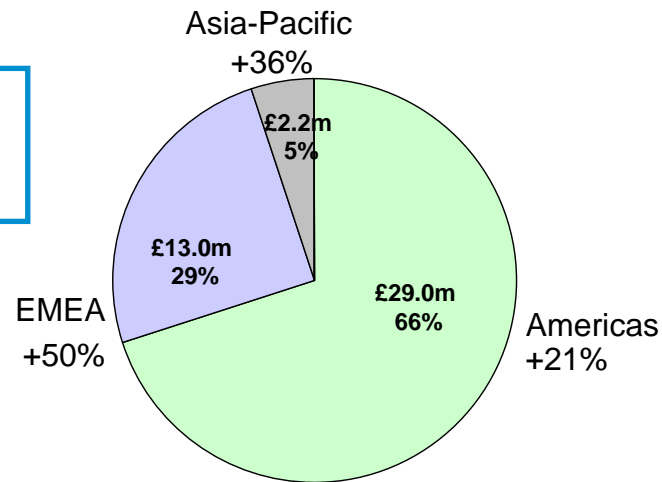
- Sales benefit from continued innovation within spinal fusion and arthroscopy
- Gross margins remain stable and strong
- Overhead increase reflects further investment in headcount

Invibio - Key Markets

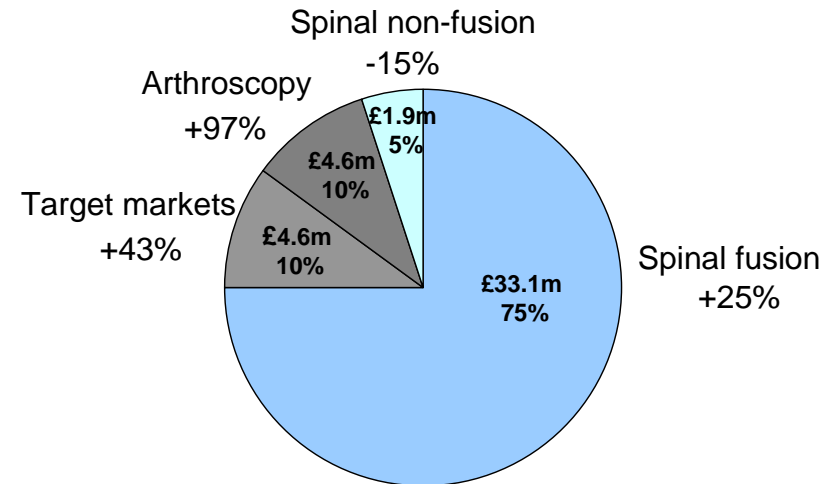
Growth in Developing Markets and new regions

Geographical Segments

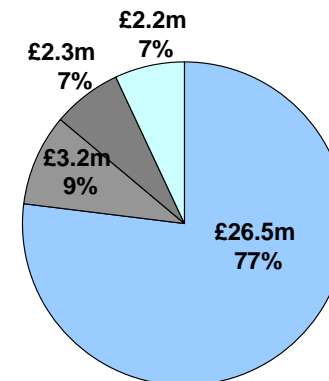
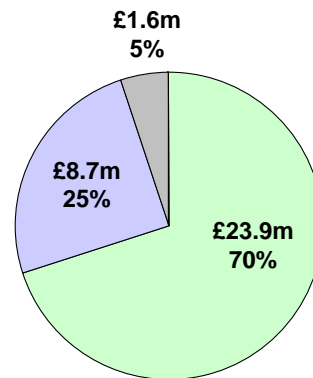
2010: £44.2m
+29%



Market Segments

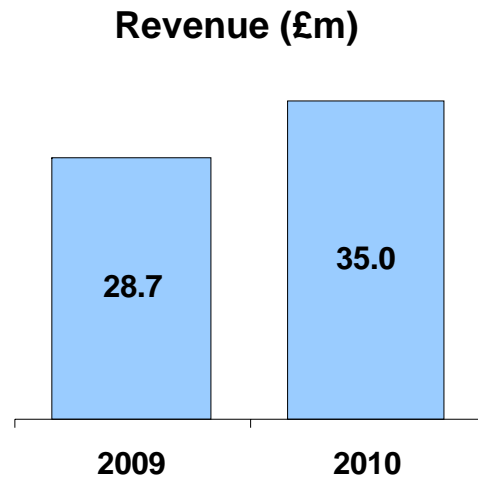


2009: £34.2m

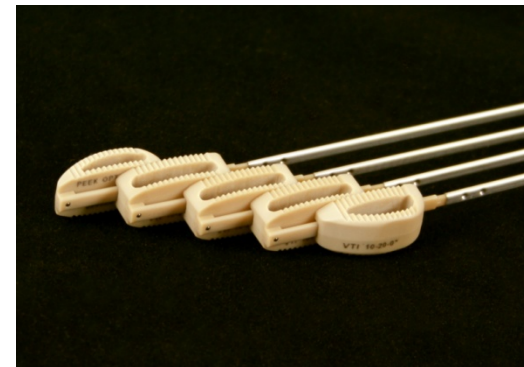
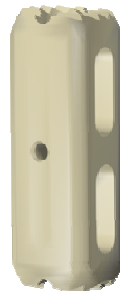


Invibio Market Highlights - Spine

Spine revenue £35.0m (up 22% on 2009)

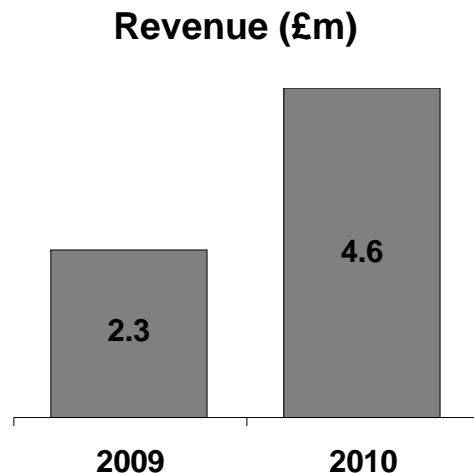


- PEEK-OPTIMA market share growing
 - High market penetration in lumbar (lower) applications
 - Opportunities for further growth in cervical (upper) applications
- Focus on innovation and new product introductions in fusion
 - Minimally invasive approaches
 - Expandable cages
 - Corpectomy (replacement of vertebrae)

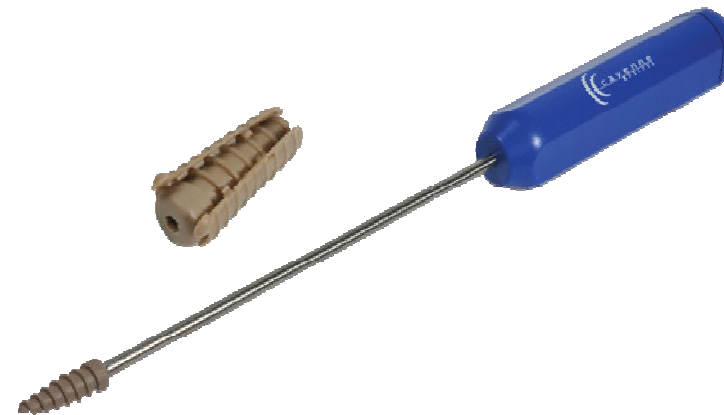


Invibio Market Highlights - Arthroscopy

Arthroscopy revenue £4.6m (up 97% on 2009)

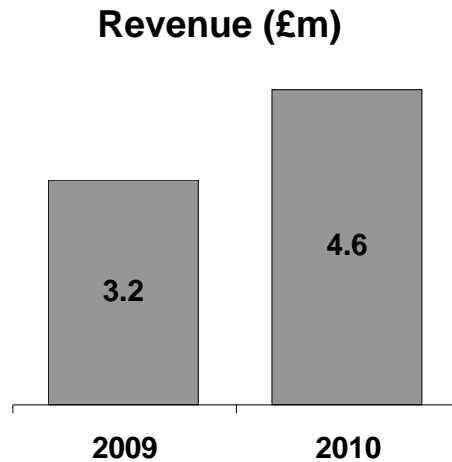


- PEEK-OPTIMA market share growing
- Vast majority of the major arthroscopy device companies are already committed to long-term supply agreements
- Increasingly active aging population will drive increased surgeries
- The benefits of PEEK-OPTIMA in shoulder arthroscopy are starting to transfer into knee arthroscopy

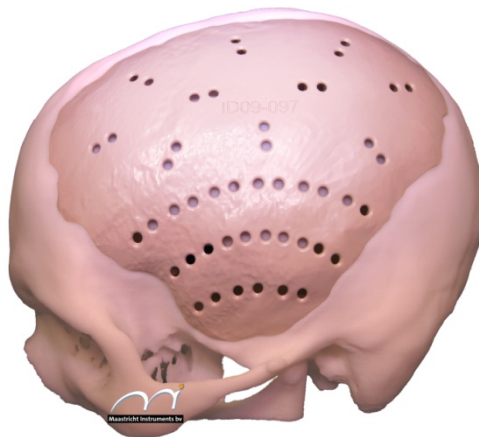


Invibio Market Highlights - Target Markets

Target markets revenue £4.6m (up 42% on 2009)



- Existing use of PEEK-OPTIMA in applications such as CMF, Bariatric (weight management) and Orthopaedics
- US approval for ENDOLIGN® trauma nail (fracture repair) via the shorter term 510(k) approval route
- Aesculap® EnDuro™ knee is the first commercialised product to use PEEK-OPTIMA as a bearing material in revision knee replacement
- Multiple companies now using PEEK-OPTIMA for patient specific cranial devices



Invibio - Market Environment

US uncertainty; stability and growth elsewhere

	US	Europe	Asia
Regulatory	Uncertain	Stable	Stable
Reimbursement	Transition	Stable	Stable
Procedural Coverage	Transition	Stable	Growing

- FDA currently reviewing 510(k) process. 10% year on year reduction in medical device approvals in the first 8 months of 2010
- Industry wide challenge from hospital purchasing groups/insurance companies
- First signs of declining rate of growth in the number of US spine procedures
 - May be driven by US unemployment and delays to surgery
- Stability and growth in Asia

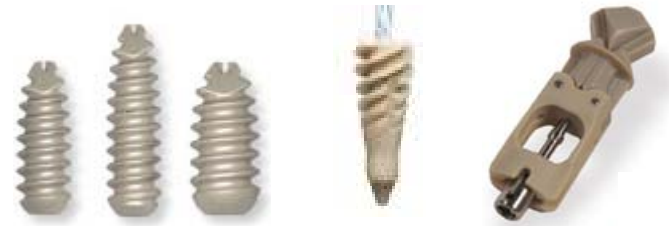
Invibio - The Future

Maintain and grow

- Continued focus in Spine – market share growth and innovation
- Increase the number of customers using PEEK-OPTIMA in established applications in Developing Markets
- Continue focus on emerging geographies



Spine Innovation



Arthroscopy Growth

Invibio - The Future

More than materials



Better understand clinical need and grow existing surgeon interaction



Demonstrate pre-clinical potential by investing in device specific testing



Partner with customers to overcome regulatory challenges



Accelerate device development and increase value via advanced prototyping

Group Outlook

The growth story continues

- Competition
- Current trading
- The future